

**Combined Blue Cross and Blue Shield of Massachusetts, Inc. and  
Blue Cross and Blue Shield of Massachusetts HMO Blue, Inc.  
Revenue, Expense and Enrollment Data  
(\$ in Millions)**

|   | Year-to-date<br>09/30/2022 | Year-to-date<br>12/31/2021 |
|---|----------------------------|----------------------------|
| <b>Total Premiums</b>   | <b>6,449.1</b>             | \$ 8,425.5                 |
| <b>Medical Benefits</b>   |                            |                            |
| Hospital/Medical benefits                                       | 4,094.8                    | 5,560.6                    |
| Other professional services                                     | 312.1                      | 409.5                      |
| Emergency room and out-of-area                                  | 98.3                       | 129.3                      |
| Prescription drugs  | 1,082.0                    | 1,319.2                    |
| Incentive pool  | 64.1                       | 125.6                      |
| Net reinsurance recoveries                                      | 0.6                        | 1.9                        |
| <b>Total Medical Benefits</b>                                   | <b>5,651.9</b>             | <b>7,546.1</b>             |
| <b>Increase in Premium Deficiency Reserves</b>                  | -                          | (73.0)                     |
| <b>Administrative Expenses</b>                                  |                            |                            |
| Claims adjustment expenses                                      | 347.7                      | 416.9                      |
| General administrative expenses                                 | 388.9                      | 490.9                      |
| Federal ACA assessments   | 2.0                        | -                          |
| Premium taxes   | 27.9                       | 36.7                       |
| <b>Total Administrative Expenses</b>                            | <b>766.5</b>               | <b>944.5</b>               |
| <b>Operating Income</b>   | <b>30.7</b>                | <b>7.9</b>                 |
| <b>Net Investment and Other Income</b>                          | <b>104.5</b>               | <b>183.6</b>               |
| <b>Net Income before Taxes</b>                                  | <b>135.2</b>               | <b>191.5</b>               |
| <b>Federal Income Tax Expense (Benefit)</b>                     | <b>0.0</b>                 | <b>(1.2)</b>               |
| <b>Net Income</b>   | <b>135.2</b>               | <b>\$ 192.7</b>            |
| <b>Membership</b>   |                            |                            |
| Commercial membership   | 886,613                    | 907,897                    |
| Medicare membership   | 471,532                    | 468,731                    |
| <b>Total Insured Membership</b>                                 | <b>1,358,145</b>           | <b>1,376,628</b>           |
| <b>Administrative Expense Ratio (Excluding ACA Assessments)</b> | <b>11.9%</b>               | <b>11.2%</b>               |
| <b>Operating Margin</b>   | <b>0.5%</b>                | <b>0.1%</b>                |

**Notes:**

- 1) Source of data is quarterly and annual statutory statements filed with the Massachusetts Division of Insurance.
- 2) Commercial membership reflects insured only membership and includes direct pay and FEP business.
- 3) Medicare membership includes Medex, Medicare Advantage, Medicare Part D, and Managed Blue for Seniors.
- 4) Operating income includes contribution to the Foundation.
- 5) Federal ACA assessments include Patient Centered Outcome Research Fee (PCORI) and insurer Fee which is terminated after 2020.